

LAW403 Mediation Advocacy

Level: 4

Credit Units: 5 Credit Units

Language: ENGLISH

Presentation Pattern: EVERY REGULAR SEMESTER

Synopsis:

LAW403 Mediation Advocacy introduces the student to a lawyer's role in mediation. The mediation process requires lawyers to possess knowledge, skills and attitudes that differ significantly from trial advocacy. With a better understanding of their role in mediation, lawyers will be better placed to serve their clients by getting them the best possible results out of mediation.

Topics:

- Collaborative problem-solving: 7 elements of interest-based conflict resolution
- Overview of mediation, including community and family mediation
- Modern mediation approaches, including the advocate's role in mediation
- Deciding case suitability, and the appropriate time and mediator
- Defining your client's goals, and strategies for the mediation: Preparing your client
- Persuasive case statement and opening statement
- Pre-mediations
- Persuading the other side during mediation
- Managing vindictive emotions
- Culture in mediation
- Mediation legislation and enforcing mediated settlement agreements
- Global developments in mediation

Learning Outcome:

- Distinguish the different conflict resolution mechanisms and the different models of mediation
- Examine the advocates' role in litigation and in mediation
- Analyse the mediation landscape in Singapore (the institutions and the legal framework)
- Categorize and apply the 7 elements of interest-based conflict resolution
- Assess the suitability of a case for mediation
- Formulate strategies to help clients maximise settlement benefits at a mediation
- Plan and strategize for a mediation session to achieve the best outcomes for the client
- Prepare a case for mediation; including preparation of the client and the case statement
- Demonstrate and use the various mediation advocacy skills in a range of scenarios

Assessment Strategies - Regular Semester (Evening Class):

Components	Description	Weightage Allocation (%)
Overall Continuous Assessment	PRE-CLASS QUIZ 1	5
	PRACTICAL SESSION 1	45
Overall Examinable	Written Exam	50

Components	
Total	100

*The information listed is subject to review and change.